As the New Year begins, we can look back on the many exciting announcements that have taken place, and what it means for the growth and development of Cambridge. Redevelopment is happening across the city with both private investment and city commitments now fueling large-scale regeneration projects. For example:

**Southworks Mall redevelopment** - the biggest announcement in 2016 and the biggest since Toyota came to Cambridge. It will transform the area into what will be known as the Gaslight District and includes a mix of residential, commercial, office space as well as Cambridge’s first technology incubator known as Grand Innovations.

**Riverbank Lofts** in Hespeler – now in construction.

**Idea Exchange Digital Library** at the Old Post Office building on Water Street South – already garnering international attention and received a commendation in the “Old and New” category at the 2016 Architectural Review MIPIM Future Projects Awards in Cannes, France.

**The pedestrian bridge** – construction will begin in the spring. It will link residents from the digital library and the shops in the downtown core to the Gaslight District and the Dunfield Theatre (which continues to deliver world class theatrical performances).

**A record year for filming** - 15 projects totaling 21 days of filming and inquiries, which were up 108% over last year.

**Boxwood Business Park** - continues to see new industries move in.

**Shimco** - opened their new home in Cambridge.

**StrongPoint Automation** - their new home is complete with more permits expected to be issued in 2017.

In all, 2016 brought exciting changes and announcements for our City. Now we move into 2017 with many opportunities for more families and businesses to call Cambridge home.
Economic Development in Cambridge was strong in 2016. The City witnessed the initiation and announcement of several multimillion dollar developments, welcomed dozens of new businesses, and built on a positive year-over-year trend in the economic health of Cambridge.

Several commercial and industrial projects were announced, begun, or completed in the city in 2016. In the Boxwood Business Campus, work was completed on Shimco’s new building and StrongPoint Automation’s new facility. Permits were also issued for a new fire station in the Boxwood Business Campus and for Cintas’ new industrial building. In 2016, Council approved the sale of 8.23 acres of industrial land.

AECO industrial began work on a new $8 million blast and paint facility, while Toyota began a series of additions to its manufacturing facility. BWXT acquired GE Hitachi and also landed a $130 million contract for the Bruce Power refurbishment.

Core area development continued in 2016 with the Old Post Office redevelopment on Water Street. Plans were also unveiled for the development of the $125+ million Gaslight District at Southworks and construction of the new pedestrian bridge in the downtown is slated to begin in 2017. In Hespeler, work on The Standard apartment building continues and sales events for the associated Riverbank Lofts have met with positive receptions. In Preston, a new 66 unit apartment building called Linden Crossing was completed and significant road reconstruction on King Street is underway.

Development in the City is projected to continue at a strong rate. The Economic Development Division remains dedicated to fostering this growth and providing an environment conducive to the long-term success of the City of Cambridge.

Interested in promoting the City of Cambridge as a great place to invest?

Consider becoming a Business Ambassador

A Business Ambassador Program (BAP) is a group of Ambassadors that are able to support the economic development efforts of the municipality, through using their own professional networks to promote investment within the city. The goal of a BAP program is to capture the talent, energy and enthusiasm of local business leaders and best equip them with the tools they need to promote the city during their regular business activities inside or outside the city.

Sound like YOU? [Apply now]

To learn more, visit our Business Ambassador section on investcambridge.ca
Development at a Glance

Commercial and Industrial building permit values

Several large commercial and industrial building projects valued at over $1 million each began construction in 2016.

<table>
<thead>
<tr>
<th>Project Name</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cintas</td>
<td>$6,000,000</td>
</tr>
<tr>
<td>Toyota Motor Manufacturing Canada</td>
<td>$3,750,000</td>
</tr>
<tr>
<td>Kenworth Truck Centres</td>
<td>$1,200,000</td>
</tr>
<tr>
<td>Grerei Investments Limited</td>
<td>$4,000,000</td>
</tr>
<tr>
<td>City of Cambridge - Fire Department</td>
<td>$3,487,370</td>
</tr>
<tr>
<td>StrongPoint Automation</td>
<td>$1,600,000</td>
</tr>
<tr>
<td>Harley Davidson</td>
<td>$2,281,000</td>
</tr>
<tr>
<td>AECON Industrial</td>
<td>$3,000,000</td>
</tr>
<tr>
<td>Transchem Inc.</td>
<td>$1,800,000</td>
</tr>
<tr>
<td>Sotegraf</td>
<td>$4,000,000</td>
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<tr>
<td>La Prima Investments Ltd</td>
<td>$1,751,000</td>
</tr>
<tr>
<td>Farm Boy</td>
<td>$3,125,741</td>
</tr>
<tr>
<td>Belmont Medical Centre</td>
<td>$4,000,000</td>
</tr>
<tr>
<td>Frito Lay</td>
<td>$2,750,000</td>
</tr>
</tbody>
</table>

Small Business Highlights

The Small Business Centre provides a variety of services to individuals preparing to start and grow their business.

For your small business related inquiries, contact Laura Pearce at pearcel@cambridge.ca or call (519) 740-4683 ext. 4615.

In 2016, the Small Business Centre assisted the following:

- Businesses started in Cambridge: 142
- Jobs created: 150
- Seminars and workshops: 25
- Consultations: 156
- Total inquiries: 1224

Learn More
Mayor’s Award for Excellence in Workforce Training & Development

Last call for nominations!
Deadline is February 17! Visit www.cambridge.ca for more information

You’re Invited...
You’ve already built a business. It has survived, perhaps even thrived, but you’re now wondering what to do next...

When: Tuesday February 7, 2017 at 5 p.m.
Where: Galt Country Club, 750 Coronation Boulevard
RSVP: Nicole Pereira, npereia@groyourbiz.com
519-716-5996

The Workforce Planning Board of Waterloo Wellington Dufferin has launched the 3rd annual Employer One Survey.

The EmployerOne Survey is an online survey of local employers focused on the demand-side of the local labour market. It is designed to collect information annually on a range of workforce issues such as labour turnover, hard-to-fill positions, recruitment difficulties, and current and future skill shortages.

Valuable information gathered in the EmployerOne survey is used by the Workforce Planning Board and over 30 community stakeholder organizations to seek local solutions to local challenges. Make sure your sector has a strong voice!

Take the survey here

Funding for Hiring Students—extended to February 3, 2017!

Canada Summer Jobs is a Government of Canada initiative. It provides funding for not-for-profit organizations, public-sector employers and small businesses with 50 or fewer full-time employees to create summer jobs for students between the ages of 15 and 30.

Please visit the Canada Summer Jobs for further details.